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PRESIDENT'S OFFICE PLANNING AND INVESTMENT

AN OVERVIEW OF TANZANIA'S INVESTMENT OPPORTUNITIES FINLAND

2026

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MAIN FOCAL POINT FOR INVESTORS

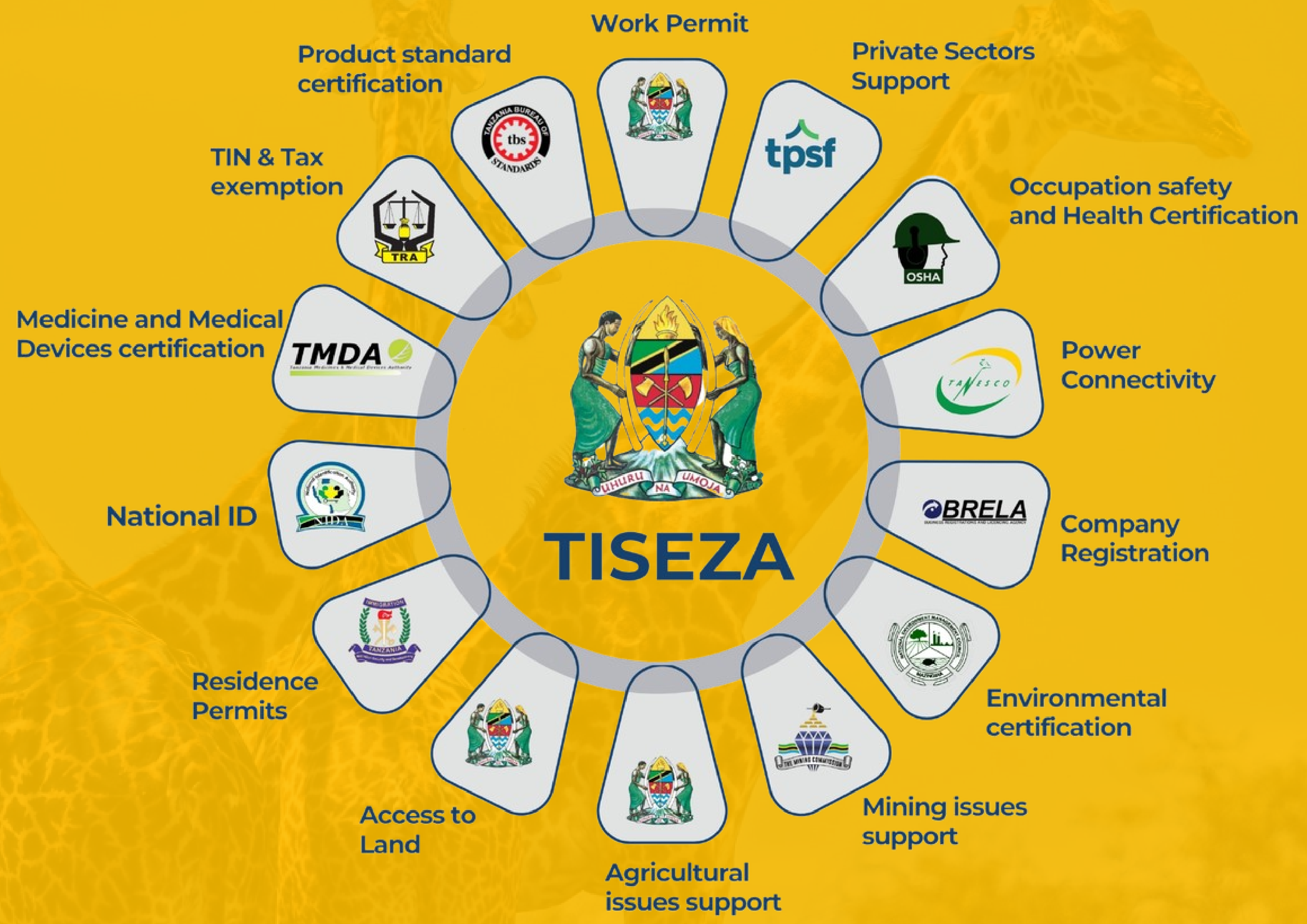
The Tanzania Investment and Special Economic Zones Authority (TISEZA) is a newly established entity designed to streamline investment processes and attract both domestic and foreign investors.

It was established through Act No. 6 of 2025 which repealed the Tanzania Investment Act, 2022, the Export Process Zones Act, 2002 and the Special Economic Zones Act, 2006.

It consolidated the functions of the Tanzania Investment Centre (TIC) and the Export Processing Zones Authority (EPZA).

It is responsible for coordinating, promoting and facilitating investments in Tanzania Mainland, streamlining investment facilitation under the One Stop Facilitation Centre to simplify registration of investors, licencing aftercare services providing for designation, development, management and operations of special economic zones as well as developing a land bank for investment, etc

ONE STOP FACILITATION CENTRE
Your Gateway to Investment in Tanzania



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WHY INVEST IN TANZANIA?

Rich Natural Resources

Tanzania is endowed with 44 million hectares of arable land with an estimated 29.4 million hectares suitable for irrigation. Coastline of 1,424 Kilometres along the Indian Ocean, World Class tourist attractions.

Economic Stability

GDP growth rate 6.0% with per capital income 1,239.2 USD with inflation rate of 4.2% offering a stable macroeconomic environment and consistent growth across key sectors

Peace & Political Stability

Tanzania is Multiparty Democracy since 1992 – having witnessed Five Transfer of leadership through a peaceful transition, free and Fair Elections. Global Peace Index 2022 rated Tanzania as the 5th most peaceful country in Africa and 58th Globally which assures investment Sustainability and Profitability.

Strategic Geographical Location

URT is Bordering 8 Countries, 6 of which are Land Locked countries of Uganda, Rwanda, Burundi, DRC, Zambia and Malawi which rely on Tanzania as the most efficient point for passage of Goods. It is accessible through the Indian Ocean, which gives it trade links to Europe.

WHY INVEST IN TANZANIA?

Access to Affordable Labour

Young, Educated, and Productive Workforce: With a literacy rate of over 80%, Tanzania offers a dynamic, trainable, and industrious labour force to support sustainable business growth.

Infrastructure Developments

Regional Logistics and Innovation Hub: Strategically located with 3 international airports and 4 modern seaports, Well developed SGR Network in East Africa, Tanzania serves as a gateway to Eastern, Central, and Southern Africa.

Global Market Access

AGOA (USA)
GDP-31Trillion,
Population 343M

UK
GDP3.96 Trillion,
Population 69.7 M

EBA (EU)
GDP-$19T,
Population 448M

Tanzania is also under Bilateral, Trade and Investment Agreements with various countries including China, India, Germany and members of the European Union.

Strong Public-Private Engagement

INVESTMENT OPPORTUNITIES PRIORITY SECTORS

High-impact investment opportunities supporting industrialisation, exports and regional growth

CRITICAL MINERALS

DIGITAL ECONOMY

1. Tanzania's Critical Minerals Positioning

Tanzania's strongest near-term proposition is a **sequenced critical minerals and green industrial platform** - combining advanced resource projects with the infrastructure, processing and ESG systems that EU buyers increasingly demand.

Near-Term Strengths

- Advanced graphite project pipeline
- Major nickel-copper-cobalt anchor at Kabanga
- Indian Ocean export access via Dar es Salaam and southern ports
- Central Corridor logistics position
- Government commitment to beneficiation and local value addition
- Growing EU interest in responsible African partnerships

Where EU Investors Can Participate

Tanzania's EU proposition is responsible minerals plus industrial ecosystem development - not mining equity alone.

Critical Minerals Base

Tanzania combines **advanced resource projects with wide industrial development potential**, creating demand for EU industrial, infrastructure, technology and ESG partnerships across multiple mineral value chains.

Graphite

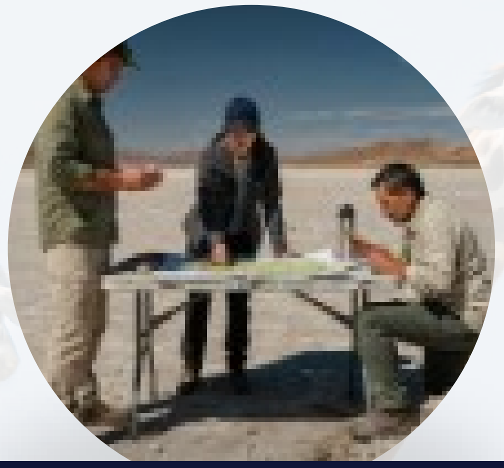
Mahenge, Chilalo, Lindi Jumbo and Epanko represent advanced projects generating demand for processing, logistics, certification, energy and ESG systems.

Nickel — Kabanga

One of Tanzania's most significant critical minerals anchors, with nickel, copper and cobalt exposure and a potential role in future battery-linked supply chains.

Rare Earths — Ngualla

Demonstrates Tanzania's strategic rare-earth potential; EU engagement is most realistic through specialist services, environmental management and future downstream partnerships.



Emerging Areas

Lithium exploration, battery applications and mining services should be treated as staged opportunities requiring project-specific validation.

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Anchor Projects Creating Demand for EU Industrial Partnerships

Tanzania's existing critical minerals projects are significant not only as resource assets, but because they **generate immediate demand for adjacent EU investment, services and infrastructure**.

Anchor Project	EU-Relevant Industrial Demand
Kabanga Nickel	Engineering, hydromet expertise, power, water, reagents, logistics, ESG systems and technical services
Mahenge Graphite	Graphite logistics, processing, qualification, environmental services, power and water infrastructure
Chilalo Graphite	Specialist graphite handling, testing, export preparation and downstream qualification
Lindi Jumbo	Operating supply-chain services, logistics, quality assurance and industrial support
Epanko Graphite	Strategic mineral services, environmental management, logistics and future downstream partnership potential
Ngualla Rare Earths	Strategic mineral services, environmental management, logistics and future downstream partnership potential

EIB Global signed cooperation agreements in 2026 with EcoGraf and Andrada Mining to support early-stage graphite and lithium projects in Tanzania and Namibia — confirming institutional EU engagement.

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Tanzania's Sequenced Industrialisation Pathway

Tanzania's opportunity is best understood as a **phased, step-by-step industrialisation pathway** — allowing EU investors to enter at multiple points in the value chain without relying on mine equity.

PHASE 1 — Mining & Concentration

Graphite, nickel-copper-cobalt and rare-earth concentrate production

PHASE 2 — Enabling Infrastructure

Power, water, logistics, testing labs, reagents, industrial land and ESG systems

PHASE 3 — Midstream Processing

Graphite shaping, purification, coating, battery-grade qualification and nickel-linked processing services

PHASE 4 — Regional Battery Applications

Battery pack assembly, BMS, charging infrastructure, e-mobility and stationary storage

PHASE 5 — Circular Economy

Battery diagnostics, second-life batteries, collection systems, recycling and black mass processing

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Industrial Corridors and Processing Nodes

Tanzania's critical minerals proposition depends on connecting resource areas to industrial sites, ports, power, water and logistics corridors. The opportunity is corridor-based industrial development, not isolated mineral extraction.

Dar es Salaam

Export gateway, port logistics, bonded warehousing, testing, certification and industrial services for the primary Indian Ocean corridor.

Mtwara and Southern Corridor

Graphite export logistics, southern minerals processing and strategic links to Mozambique and Malawi supply chains.

Central Corridor — Isaka / Kahama / Buzwagi

Mineral logistics, processing services, engineering supply chains and potential green-metals industrial platform serving landlocked resource areas.

Dodoma and Central Areas

Potential for light manufacturing, battery pack assembly, training, e-mobility components and stationary storage deployment.

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EU Investor Opportunity Segments on Critical Minerals

Eight distinct, actionable segments exist for EU investors across Tanzania's critical minerals value chain — each matching different investor mandates, capabilities and risk profiles.

1. Graphite Processing & Qualification
Testing, micronisation, purification, coating and battery-grade qualification services

2. Mineral Logistics & Warehousing
Dar es Salaam, Mtwara, Isaka and corridor-linked logistics platforms

3. Assay & Certification Laboratories
Battery-grade testing, ESG verification and buyer confidence systems

4. Renewable Industrial Power
Solar-hybrid, hydro-linked and wheeling models for mines and processing clusters

5. Industrial Chemicals & Reagents
Critical inputs for nickel, graphite and future processing operations

6. Mining Services & Supplier Manufacturing
Fabrication, maintenance, PPE, drilling, automation and environmental services

7. ESG & Traceability Platforms
Mine-to-port tracking, emissions data, responsible sourcing and audit systems

8. Battery Packs, Storage & Charging
Practical regional applications rather than immediate battery-cell production

Critical Minerals Pipeline Projects

Five critical minerals entries listed on the EU–Tanzania Investment Wall.

Project	Sponsor / location	Project scope	EU engagement
Epanko Graphite	EcoGraf (Australia) Morogoro	Natural flake graphite mine and processing; initial output about 73,000 tonnes of concentrate per year.	Equity funding and offtake
Graphite shaping facility	EcoGraf Ifakara, Morogoro	Micronising and spheronising Epanko graphite for battery anode materials; listed amount €60 million.	Funding and offtake
Southern Rukwa helium	Helium One (UK) Rukwa Basin	Primary helium development; 2026 tests recorded concentrations up to 9.2%.	Funding and offtake
Kabanga Nickel	Lifezone Metals (UK) Northwest Tanzania	Nickel, copper and cobalt mine; feasibility study outlines 3.4 Mtpa processing and an 18-year mine life.	Funding and offtake
Panda Hill niobium	Panda Hill Near Mbeya	Niobium development with a reported 178 Mt resource grading 0.50% Nb_2O_5; plans for local processing.	Funding and offtake

Source: EU–Tanzania Investment and Business Forum, Investment Wall (CRM entries).

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2.Tanzania's Digital Economy an Inflection Point

Tanzania's digital journey has progressed through distinct phases. The country now stands at the transition from platform growth to full-scale sector transformation — the stage where investment returns are most compelling.

PHASE 1 COMPLETED

Connectivity

Mobile and broadband infrastructure expanded nationwide.

PHASE 2 MATURE

Digital Payments

One of Africa's most advanced mobile money ecosystems.

PHASE 3 CURRENT

Platform Growth

Fintech, e-commerce and digital service ecosystems expanding rapidly.

PHASE 4 EMERGING

Sector Transformation

Digital technologies embedding into agriculture, logistics, health, education and government.

Investment Implication: Future growth will be driven by digital infrastructure and sector digitisation rather than connectivity alone — unlocking the highest-value opportunities in Tanzania's digital economy.

Competitive Positioning of Tanzania Digital Economy

Tanzania offers a compelling combination of scale, white space, and competitive cost of entry that is simply unavailable in more saturated regional markets.

FACTOR	UGANDA	TANZANIA	RWANDA	KENYA
Population	Medium	Very High	Low	High
Competition	Medium	Moderate	Medium	High
Market Saturation	Medium	Low	Medium	High
Greenfield Opportunities	Medium	High	Medium	Medium
Cost of Entry	Medium	Competitive	Medium	Higher
Growth Potential	High	Very High	Medium	High

Tanzania offers growth markets with substantial white space — where investors can still establish market leadership positions.

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Tanzania's Digital Economy Architecture

Tanzania's digital economy is best understood as a layered stack. Lower layers are mature and provide the platform upon which higher-value investment opportunities are now emerging.

01 **Sector Applications**
Agritech · Logistics · HealthTech · Education — **Significant Opportunity**

02 **Data Infrastructure**
Data Centres · Cloud · AI Compute — **Underdeveloped**

03 **Platform Layer**
Fintech · E-Commerce · GovTech — **Growing**

04 **Payments Infrastructure**
Mobile Money · TIPS · Interoperability — **Mature**

05 **Connectivity Infrastructure**
Mobile Networks · Fibre · International Connectivity — **Strong**

The most attractive investment opportunities reside in the upper layers — where the infrastructure foundations are in place but platforms and applications remain nascent, creating first-mover advantages for early investors.

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TANZANIA'S DIGITAL INVESTMENT OPPORTUNITIES

Eight scalable opportunities supported by digital infrastructure, policy reform and regional market access

01	**DATA CENTRES & CLOUD**	Carrier-neutral facilities, colocation, government cloud and disaster recovery
02	**DIGITAL GOVERNMENT**	Digital identity, licensing, land administration and citizen service platforms
03	**FIBRE INFRASTRUCTURE**	Metro fibre, industrial parks and cross-border digital corridors
04	**FINTECH**	SME lending, trade finance, embedded finance and digital insurance
05	**AGRITECH**	Farmer services, input marketplaces and digital commodity trading
06	**DIGITAL TRADE & LOGISTICS**	Freight platforms, customs systems, warehousing and last-mile delivery
07	**AI INFRASTRUCTURE**	AI-ready data centres, GPU hosting, analytics and sector applications
08	**CYBERSECURITY**	Security operations centres, managed security, identity and fraud prevention

INVESTMENT SCALE

USD 5–250M

INDICATIVE RETURNS

12–30% IRR

ENTRY MODELS

PPPs · Joint ventures
Acquisitions · Greenfield
Managed services

Digital Economy Projects Pipeline

The Investment Wall lists 25 Digital entries, grouped here into six investment areas.

Pipeline area	Representative projects	Project scope	EU engagement
Subsea connectivity	BlueRaman Phase 2; Kilimanjaro One	New international fibre routes and coastal landing capacity.	Cable investment, construction and connectivity partnerships.
Broadband and access	National backbone; FTTX; rural broadband; community Wi-Fi	Fibre expansion, network resilience, 1,000+ rural hotspots and underserved-area access.	Network equipment, solar power, site works and managed services.
Data and digital government	Tier III data centre; GovCloud; GovNet+; NIDA card factory	Regional hosting, government networks, cloud systems and secure identity production.	Data centre systems, cloud, cybersecurity and equipment supply.
Education and innovation	C5IRE; smart classrooms; connected schools; UDOM centres	Digital learning, school connectivity, devices, research and industrial technology facilities.	Devices, AI and lab equipment, content platforms and skills training.
Digital finance	Simba Money; FinSpark	Cross-border payments infrastructure and financial technology services.	Financing, technology integration and commercial partnerships.
Smart utilities	ZECO smart metering and anti-fraud	Metering and analytics to reduce commercial electricity losses in Zanzibar.	Smart meters, utility software and performance-based delivery.

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INVESTMENT CATERGORIES

A Normal Investors

Minimum Capital Requirement:

Foreign investors	Local investors
TZS 1.5B	TZS 150M

B Strategic Investors

Minimum Capital Requirement:

Foreign investors	Local investors
USD 50M	USD 20M

C EPZ Investors

At least 80% of goods produced/processed should be for export. Investment inside SEZ Industrial Park or in Standalone

Foreign investors	Local investors
TZS 1.5B	TZS 150M

D SEZ Investors

Goods produced/processed should be for export or local market. Investment MUST be in SEZ Industrial Park

Foreign investors	Local investors
TZS 1.5B	TZS 150M

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FISCAL INCENTIVES

UNDER THE GENERAL INVESTMENT SCHEME

01 PROJECT CAPITAL GOODS

Zero import duty on capital goods
Zero import duty on raw materials

02 DEEMED CAPITAL GOODS

75% import duty exemption

03 DEPRECIATION ALLOWANCE

37.5% to 5%, depending on the class of depreciable asset

04 STRATEGIC INVESTORS

VAT exemption
Withholding tax exemption on interest from foreign loans

05 PRIORITY MANUFACTURING

Corporate income tax reduced to 20% for the first five consecutive years

Applicable to pharmaceuticals, textiles and leather products

Clear incentives for project establishment, strategic investment and priority manufacturing

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FISCAL INCENTIVES UNDER SEZ/EPZ SCHEME

- Exemption from payment of corporate tax for the initial period of ten (10) years.
- Exemption from payment of withholding tax on rent, dividends, interest and interest in foreign bank loans for the initial period of ten (10) years.
- Exemption from payment of all taxes and levies imposed by the Local Government Authorities (LGAs) for products produced in the SEZ-Export Processing Zones for the initial period of ten (10) years.
- Exemption from payment of import duty, VAT and any other tax charged on importation of one administration vehicle, Ambulance, Fire Fighting vehicle, and two staff buses in the Special Economic Zones.
- VAT and Import duty exemption on Goods of Capital Nature.
- Exemption from payment of Wharfage charges/Port Services.

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OTHER NON-FISCAL INCENTIVES

01 AUTOMATIC IMMIGRATION QUOTA

Initially 10 expatriates during project implementation, and additional based on project size and other factors

02 LAND DERIVATIVE RIGHT

Foreigners have security of tenure under TISEZA Derivative Title for 98 years

03 ACCESS TO SERVICES UNDER THE ONE STOP FACILITATION CENTRE

All licenses and permits to be procured hassle-free at TISEZA Premier investors' service centre;

04 UNCONDITIONAL (FREE REPATRIATION) TRANSFERABILITY OF FUNDS

Transfer of funds is allowed through any authorized bank in freely convertible currency of: Net Profits, Repayment of Foreign Loans, Royalties, Fees Charges in Respect of Foreign Technology, etc.

05 ACCESS TO INTERNATIONAL ARBITRATION:

Tanzania is a Member of MIGA (Multilateral Investment Guarantee Agency) and The International Centre for Settlement of Investment Disputes (ICSID)

06 OTHER INCENTIVES – SEZ/EPZ

- Building permits issued within 24 Hours;
- TISEZA Regional market access support to connect investors with buyers and distributors in EAC and SADC countries; and
- TISEZA officers stationed at all Regional and main ports of exit to facilitate cross-border transit processes

TANZANIA'S COMPREHENSIVE INVESTOR PROTECTION FRAMEWORK

Investment Facilitation.

Through One Stop Facilitation Centre, investors enjoy streamlined and fast-tracked services for project registration, licensing, and operational approvals to ensure quick setup and smooth business operations.

Dispute Resolution:

Tanzania provides a transparent and fair legal framework for resolving investment-related disputes through domestic courts, arbitration mechanisms, and international Centre for settlement of Investment disputes.

Investment Guarantees.

Investors are guaranteed Unconditional Transfer of Net Profits, Dividends attributed to Investment, Repayment of foreign Loan, Payment of Personal Emoluments, Capital, Royalties and Fee charges in respect of imported Foreign Technology.

Risk Mitigation&Incentives.

Investors can receive fiscal and non-fiscal incentives.

INTERNATIONAL RECOGNITION AWARDS

July 2020

The World Bank promoted Tanzania to lower-middle-income country status.

8 May 2024

AIM recognised Tanzania as Africa's Best Investment Promotion Agency.

2024

WAIPA Special LDC Award for using ICT in investment facilitation.

IMF

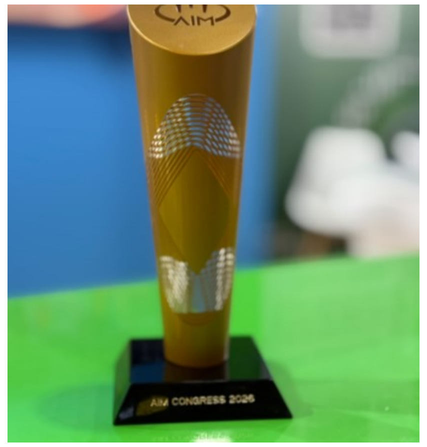
The IMF projected Tanzania to become East Africa's largest economy by 2028.

2025

WAIPA Investment Excellence Award.

2026

Winner of the AIM Investment Award at the 15th AIM Congress.



FOR MORE INFORMATION CONTACT US

Tanzania Investment and Special
Economic ZonesAuthority (TISEZA)
P.O.BOX 938,
Dar es Salaam,
Golden Jubilee Tower, First Flow

www.tiseza.go.tz
info@tiseza.go.tz
+255 22 2 116 328-32
Uwekezaji TV
invest_in_tanzania