



EUROPEAN UNION - TANZANIA

INVESTMENT & BUSINESS FORUM

2026

INVESTMENT

Climate and Opportunities in Zanzibar.

OUTLINES

- Zanzibar at a Glance
- Why Zanzibar
- Investment Portfolio
- Investment Options
- Investment Opportunities
- Investment incentives & Procedures

Zanzibar at a Glance



Population

2.09 Mn
Growth rate 3.7%



GDP Per Capital

\$ **1,322**
As of 2025



International Visitors

24.5%



Total Area

2,654

3.65 Kilometres
from the mainland



Imports Volume

\$ **1.8**
Billion in 2025



Credit Rating

BBB + SAR

With a stable outlook for Sukuk bond



GDP

7.0%
Growth rate



Exports Volume

TZS **105.28**
Billion in 2025

Why Zanzibar?



STRONG LEADERSHIP

- Strong governance, Peace & tranquility
- Economic and Political Stability
- Predictable fiscal regime



SEAMLESS CONNECTIVITY

- Road Network
- International airports (AAKIA)
- Seaports



ATTRACTIVE INCENTIVE PACKAGES

- Fiscal and non-fiscal incentives



PROTECTION AND GUARANTEE

- Protection under Zanzibar Investment Act No. 10 of 2023
- Access to international arbitration and mediation



STRATEGIC LOCATION AND MARKET ACCESS

- 62 Million Tanzanians
- 300 Million EAC
- 380 Million SADC
- 1.5 Billion Africa



ZANZIBAR BRAND

- Zanzibar is a renowned touristic an investment destination (Stone Town)



NATURAL RESOURCE WEALTH

- Fertile land for agriculture
- Clean renewable energy
- Rich marine resources



TOURISM ATTRACTIONS

- World-Class Beaches and- Natural Beauty
- Growing Tourist Arrivals
- Rich Cultural Heritage
- UNESCO World Heritage site

Investment Portfolio

Approved ZIPA Projects: 2021 - 2026	650 Investment Projects	\$7.2 Billion Investment Capital	30,500 Employment Opportunities
EU Registered Projects	279 Investment Projects	\$2.8 Billion Investment Capital	16,948 Employment Opportunities
PPP Registered Projects	25 Investment Projects	\$1.3 Billion Investment Cost	

Investment Options

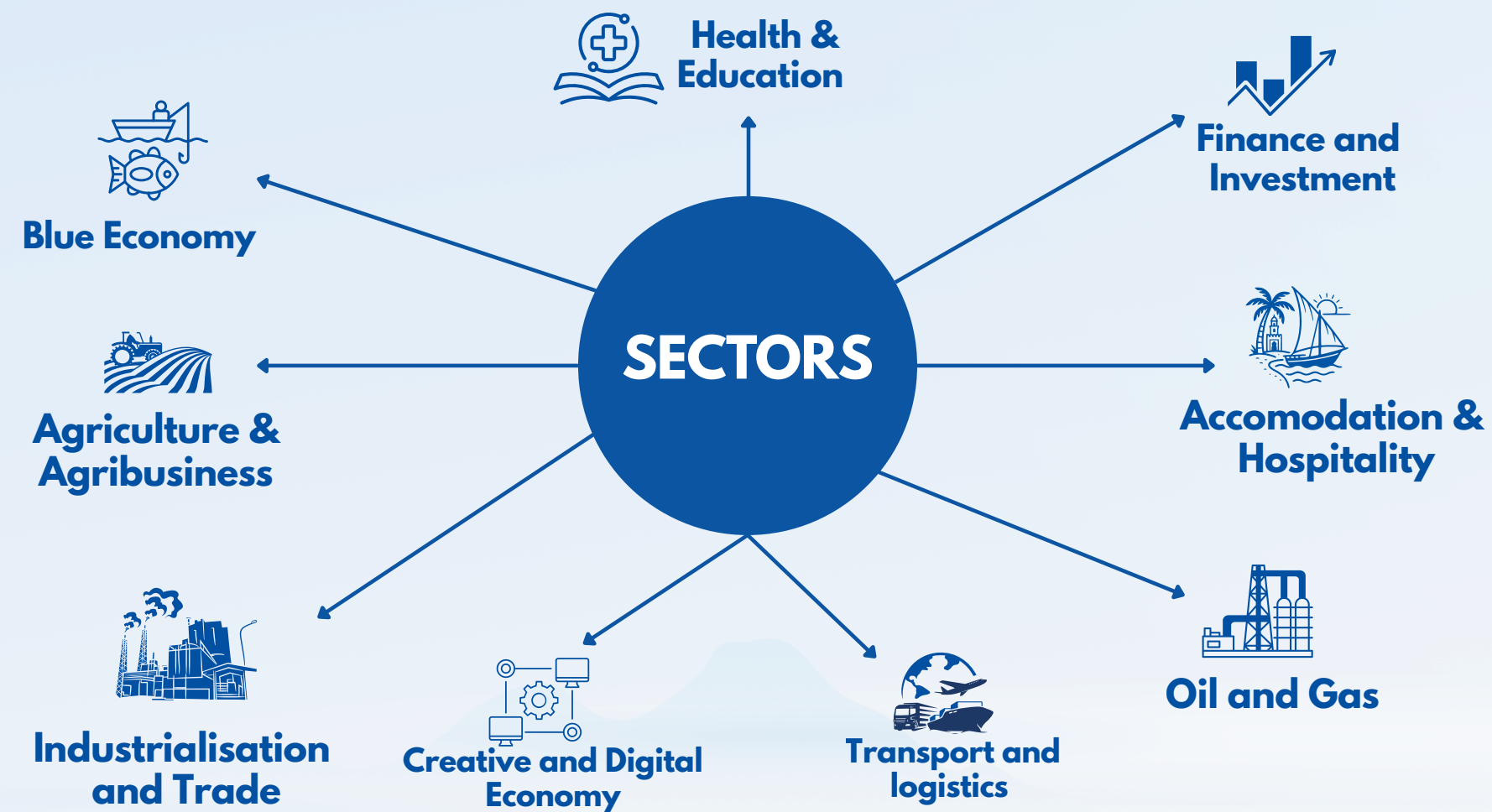


Private Capital



Public Private Partnership (PPP)

Investment Opportunities



ZIPA guarantees protection to all investors, their projects and their capital.



Investment Opportunity in Transport and Infrastructure

ZANZIBAR MWAMBAO RAILWAY PROJECT

Estimated Project Cost: \$300 - 400 Million

Preferred Mode of Finance: PPP

Project Readiness: Concept Note

Location: Unguja North and South

The Mangapwani Green Smart Hub

Africa's First 5th Generation Sustainable Free Port City, Class A Shipyard & Green Energy Maritime Hub



+933 Ha

Total Platform



USD 300M

ZPC Seeding Capital



IMO 2050

Net-Zero Aligned



30 Yrs

Stability Guarantee



8-12 Wks

PPP Signing SLA



Mangapwani Green Corridor, Western Zanzibar | Indian Ocean Strategic Node

THE 8 INTEGRATED INVESTMENT ZONES



5th-Gen Smart Terminal
372.5 ha



Clean Energy Hub
179.7 ha



Liquid & LPG Terminal
113.6 ha



Bulk Terminal & Food Re-Export
47.4 ha



Class A Shipyard & Dry Dock



Cold Chain Hub



E-Commerce & Trade City



Smart City

Investment Procedure



Investment Incentives

The Revolutionary Government of Zanzibar offers fiscal and non-fiscal investment incentives, subject to eligibility requirements and conditions of the Zanzibar Investment Act No. 10 of 2023

FISCAL

NON-FISCAL

INVESTOR-FRIENDLY

01

100%

FOREIGN OWNERSHIP

100% foreign ownership is allowed.

02

UP TO 100%

IMPORT DUTY & VAT RELIEF

Exemption on import duties and VAT on qualifying capital goods.

03

UP TO 10 YEARS

CORPORATE TAX EXEMPTION

Corporate tax exemption, subject to applicable conditions.

04

UP TO 99 YEARS

LAND & MARINA LEASE

Land and marina lease agreements can extend up to 99 years.

05

KEY POSITIONS

FOREIGN EXPATRIATES

Employment of foreign expatriates in key positions.

06

100%

PROFIT REPATRIATION

100% repatriation of profits after taxes.

07

BUYER

REAL ESTATE INCENTIVE

Incentives available to qualifying real-estate buyers.

08

LEASE

LAND LEASE INCENTIVE

Land lease exemption, subject to applicable conditions.

IMPORTANT

Incentives are subject to the investor category, project status, eligibility requirements, applications and conditions prescribed under the Zanzibar Investment Act No. 10 of 2023 and its Schedules.

Thank You

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**ZANZIBAR
INVESTMENT PROMOTION
AUTHORITY**

EXPLORE AND INVEST IN ZANZIBAR NOW

